

12 February 1958

~~SECRET~~
CONFIDENTIAL**MEMORANDUM FOR THE RECORD****SUBJECT:** Discussion with [redacted]

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[redacted]

and the other at Cedar Rapids, Iowa. All military and government work is done at the Danvers government plant, whereas the Cedar Rapids plant is given over to commercial development and production.

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2. [redacted] has a **SECRET** clearance approval with the Agency, as do many other executives of the company. They are currently doing work for Commo on a fixed price contract. Apparently no basic task type contract has been written with the Agency. The Commo job consists of fabricating a mobile communication trailer housing teletype equipment. [redacted] is the contact man in Commo. He reports that they have been very satisfied with the work [redacted] has done for them.

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3. I showed [redacted] the various caching containers developed by the Engineering Division. He said that most of their work was in aluminum and stainless steel, and some in fiberglass; that they intentionally try to keep away from the "common" metals which the majority of shops handle. However, they usually work in heavier gauge sheet than we use for our burial containers. All stampings are subcontracted except for small orders. They do heliarc welding.

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4. [redacted] explained that [redacted] is not primarily interested in mass production. The quantities they work with are usually limited to 200 or less; sometimes they develop and make only a single unit. The accent, he explained, is on quality rather than quantity. If this is true, and if they can work successfully with lighter gauge sheet, they may be well suited for container development work.

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5. At [redacted]'s suggestion, we are having Messrs. [redacted], Chief Mechanical Engineer, and [redacted] (pronounced DE cS). Packaging Specialist, processed for **SECRET** approvals. [redacted] also suggested that we make a facilities inspection after the above approvals are granted. They would welcome our work and feel they are well qualified for it. A general product brochure is located in the bookcase in room 211-B.

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